

Design and development for startups.

You pay when it works.

SINCE
2017

BASED IN
Paphos, Cyprus

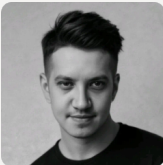
CLIENTS
Worldwide

PAYMENT
No deposit, ever

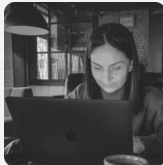
THE STUDIO

A senior design and development studio for startups and product teams.

Founded in 2017 by Alexander and Tetyana Vinokurov. We design and build websites, web and mobile apps and MVPs, and make products visible in Google and AI assistants. The people you talk to are the people doing the work.



Alexander Vinokurov
FOUNDER · CREATIVE DIRECTOR



Tetyana Vinokurova
FOUNDER · DESIGN & WEBFLOW

150+

Projects launched
Helping founders ship their first revenue.

\$32M+

Raised by clients
From seed rounds to Series B, including \$3M across two rounds for a US startup (Alexander as contractor).

50+

Founders worldwide
Partners from first-timers to repeat builders.

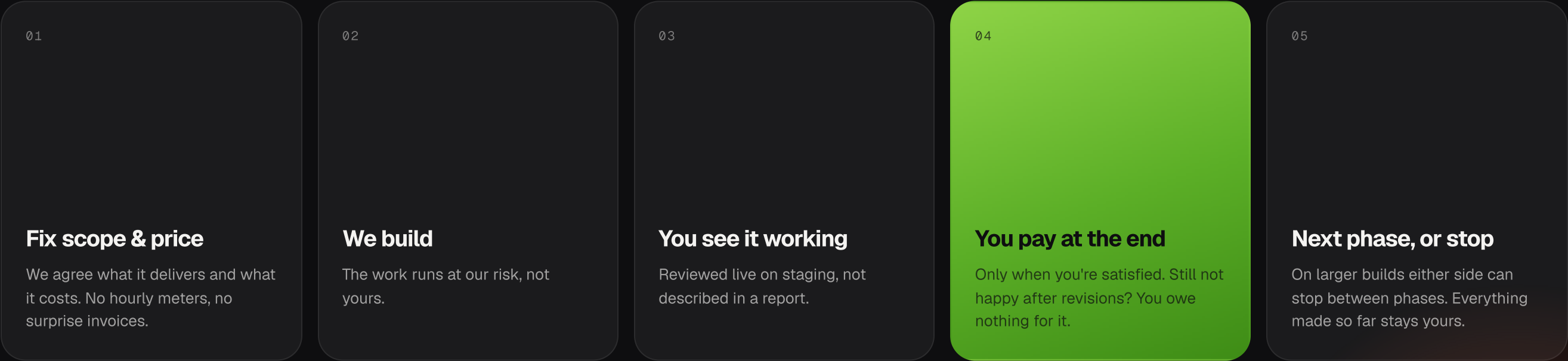
9,000+

Tasks delivered
Senior craft, refined since 2017.

● HOW WE WORK

No upfront payment. You pay when it works.

Work starts before you pay anything. A landing page or website is paid once, at the end. Larger builds run in fixed-price phases, and you pay after each one, once you've seen it working.



- Landing page or website · paid once, at the end
- E-commerce, MVPs and custom builds · paid per phase
- Never a deposit

● WHAT WE LEAD WITH

Four core services.

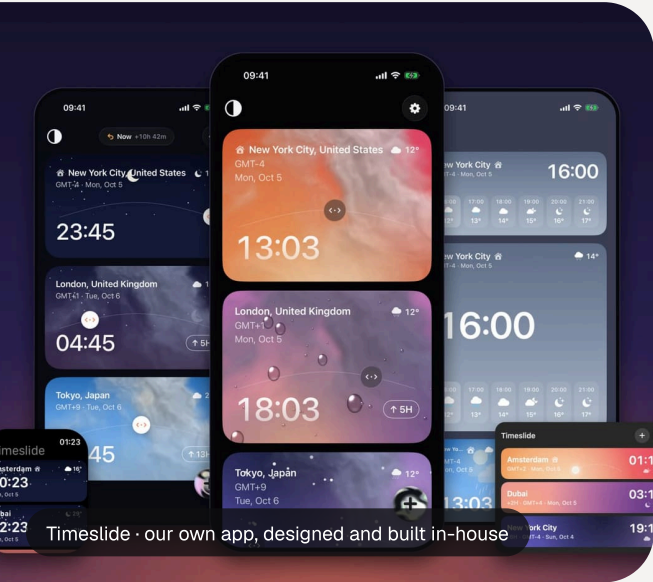
Most projects start with one of these. Prices are where they start; every project gets a fixed quote before work begins.

01

MVP in 2–3 weeks

Scoped startup MVPs with UX, product UI, launch page, build and feedback loop.

FROM
US\$5,000 · in fixed-price phases



Timeslide · our own app, designed and built in-house

02

Web design

High-converting, visually sharp marketing and product sites that feel premium.

FROM
Landing US\$1,200 · website US\$2,500



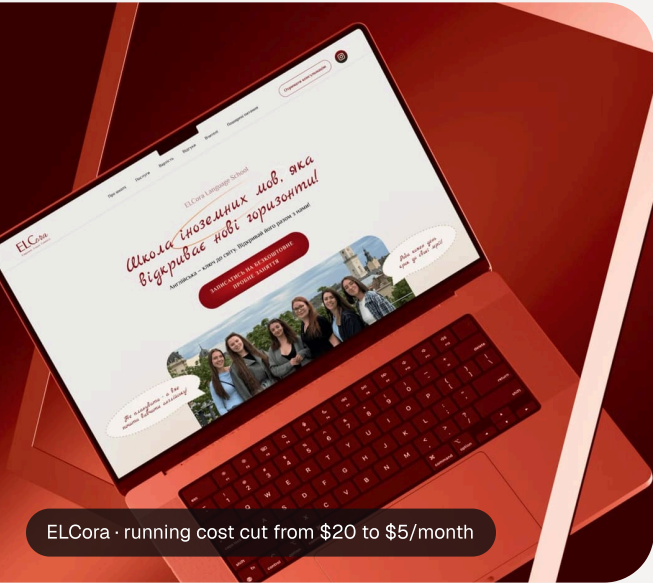
The Pacifica Penthouse · live in 4 weeks

03

Web development

Fast, responsive builds in Webflow, Framer, Astro and React/Next — pixel-perfect, CMS-ready.

FROM
Landing US\$1,500 · website US\$3,000 · web app US\$5,000



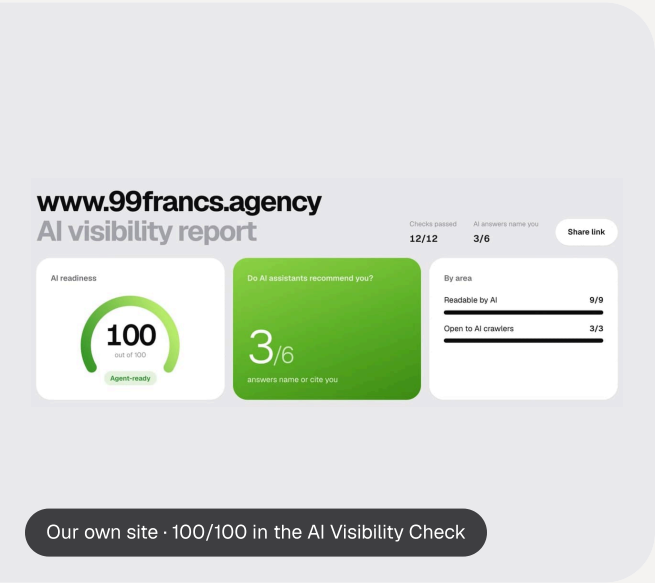
ELCora · running cost cut from \$20 to \$5/month

04

AI-SEO & AEO

Visibility in Google, ChatGPT, Perplexity and other answer engines: structured content, entity authority, citations.

FROM
Audit US\$1,500 · ongoing US\$1,500/month



Our own site · 100/100 in the AI Visibility Check

● ALSO IN THE STUDIO

And ten more, when you need them.

The same team covers the rest of the product: apps, brand, audits, AI agents and the support of sites that are already live.

05

Design Subscription

One flat monthly rate for senior product, web, mobile and brand design requests.

From US\$1,299/month

06

Webflow Migration

SEO-safe moves from WordPress, HubSpot, Wix or a custom CMS to a clean Webflow setup.

US\$1,500–4,500

07

Mobile Apps

Mobile app design and lean development for iOS, Android and cross-platform products.

Design from US\$4,500 · development from US\$8,000

08

Product Design

Research, user flows and UI for SaaS and fintech, built to validate and ship.

From US\$2,900

09

UX Audit

Website, app, SaaS and e-commerce audits with prioritised fixes.

US\$1,500–3,500

10

Brand & Identity

Branding, logo, brandbook, pitch decks and ad creatives.

Full identity from US\$4,900

11

AI Agents & Bots

LLM flows, custom assistants, chat UX and agent workflows built around real product needs.

From US\$2,500

12

App Store Visuals

Store screenshots, icon direction, preview frames and launch graphics.

13

Website Support

For live sites built by someone else: audit, fixes with a way back, content in fields you edit.

US\$30/hour, paid after the work

14

Digital Twin Development

3D viewers, smart-building dashboards and data-connected product surfaces.

● SELECTED WORK · WEBSITES

Sites that went live and did their job.

Property launches, a sold-out campaign and a migration that cut running costs.



● SELECTED WORK · PRODUCTS & MVPs

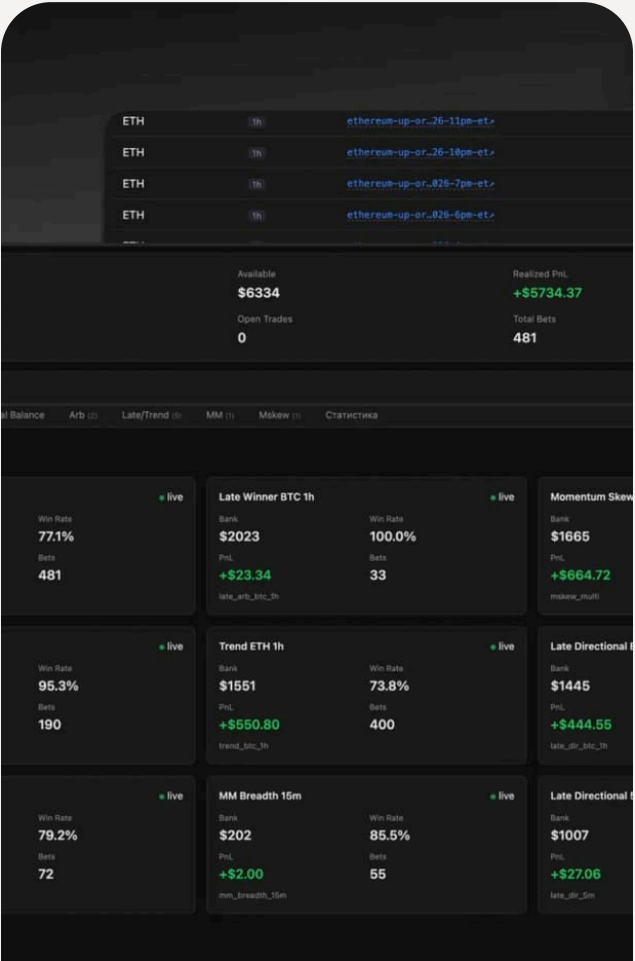
From first screen to working product.

MVPs, trading systems and long product engagements.



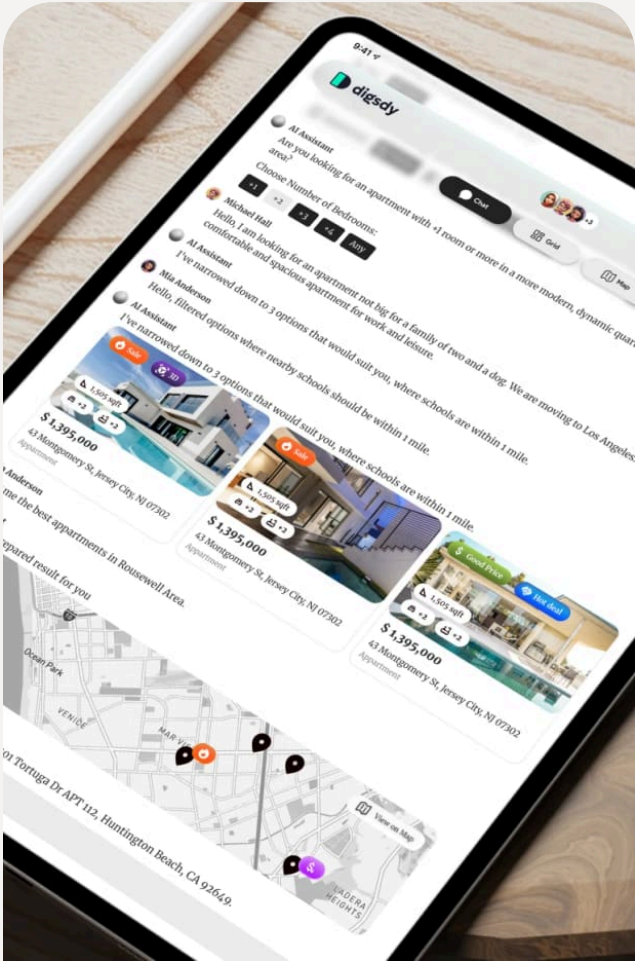
CryptoCrush *game*
Match-three game shipped as a Telegram Mini App.

Idea to launch in ~8 weeks



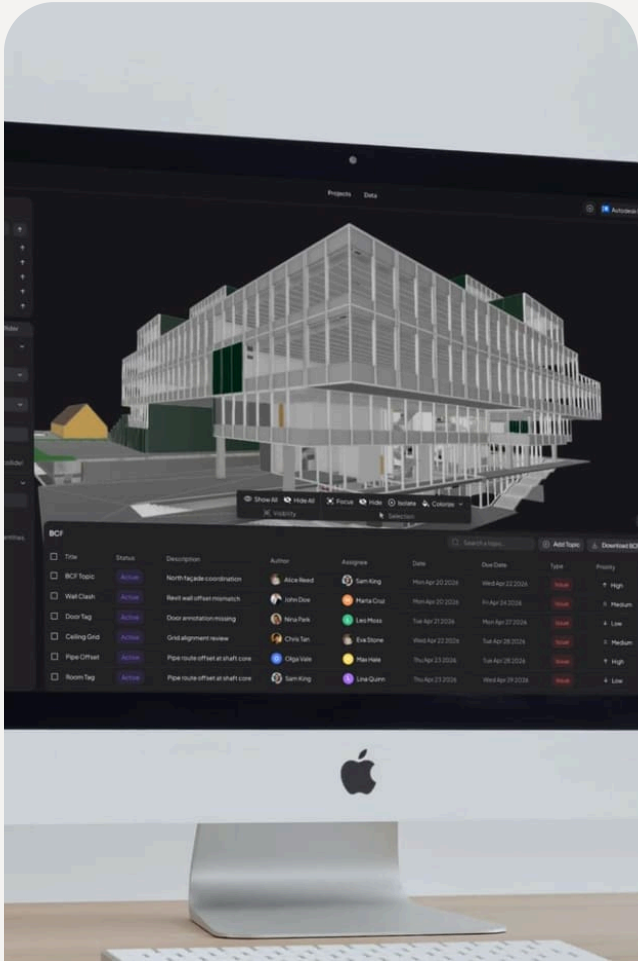
Polymarket Trading *algo*
Market-making and execution system with live dashboards.

~100x faster, sub-20 ms latency



Digsdy *real estate*
Mobile MVP for a US real-estate startup.

2 designers · 3 weeks



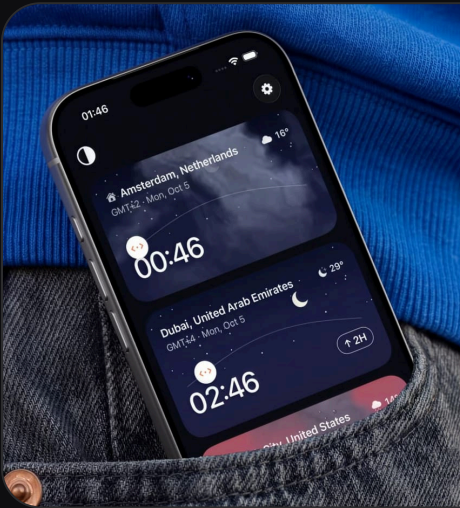
That Open Company *BIM*
Product design for open-source building-information tools.

2 designers · 6 months

OUR OWN PRODUCTS

We ship our own apps, too.

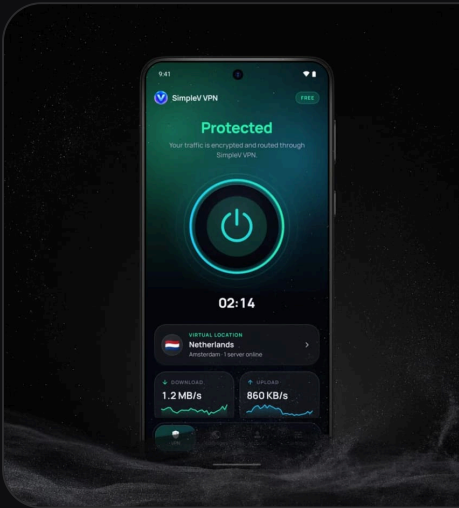
Six apps, all live on Google Play, designed, built and run by the studio. The same process we use on client work, with our own money on the line.



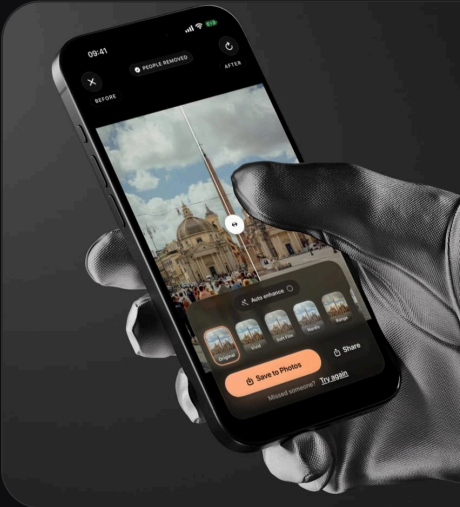
Timeslide
World clock and meeting planner



Meridian Radio
Radio stations from around the world



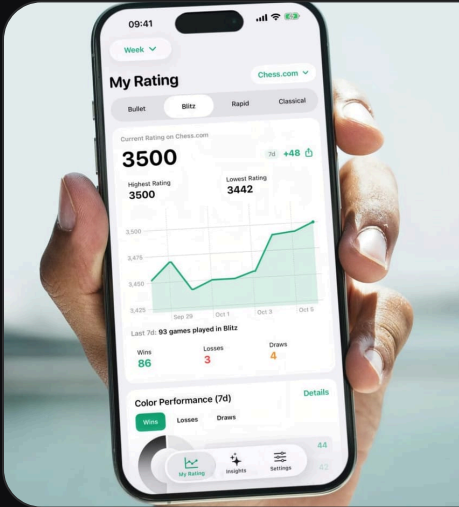
SimpleV
A VPN for networks that block VPNs



ClearShot
AI camera



Meowzy
Cat match-three game



My Chess Rating
Chess rating tracker

● WHERE WE WORK

Clients in 12 countries. One studio.

Founders and teams from the US to New Zealand work with us remotely. The studio is based in Cyprus; calls are booked in your time zone.

-  USA
-  Norway
-  Denmark
-  Ukraine
-  UAE
-  South Africa
-  United Kingdom
-  Sweden
-  Poland
-  Spain
-  Saudi Arabia
-  New Zealand

 Studio · Paphos, Cyprus



● WHAT CLIENTS SAY

In their words.

“

Vines Estate sold out all 18 homes — and we believe Alexander's work on the landing page was a huge contributing factor. His designs were high-calibre at every step, our feedback (which was minimal) was actioned immediately, and the client was consistently impressed with the output. Couldn't recommend him highly enough.



Nathan Morton
Content & Project Manager, Glasshouse Digital

“

I recently had Alexander add a second language option to a client's website. In his typical fashion he communicated the options, scope and timeline extremely well and completed the job in no time at all. I cannot recommend him highly enough.



Jimmy Thrush-Marsh
Digital Performance Director, Glasshouse Digital

“

Communication was clear and responsive throughout the process, and our feedback was always handled with great flexibility. His work is strong, and the final result was exactly what we were looking for.



Wyatt Yang
Unispot, developer of Trivelle Gardens

● NEXT STEP

Let's build what's next.

Tell us what you're making. A 30-minute call is enough to scope it,
and you'll get a fixed quote. No deposit: you pay when it works.

BOOK A FREE INTRO CALL

99francs.agency/intro-call

EMAIL

sales@99francs.agency

TELEGRAM

@alexander_vinokurov

WEBSITE

99francs.agency